# Aurora Expansion Business Subsidy/Land Sale

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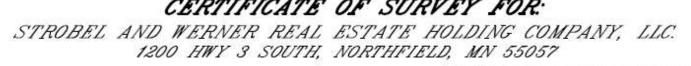
August 21, 2018

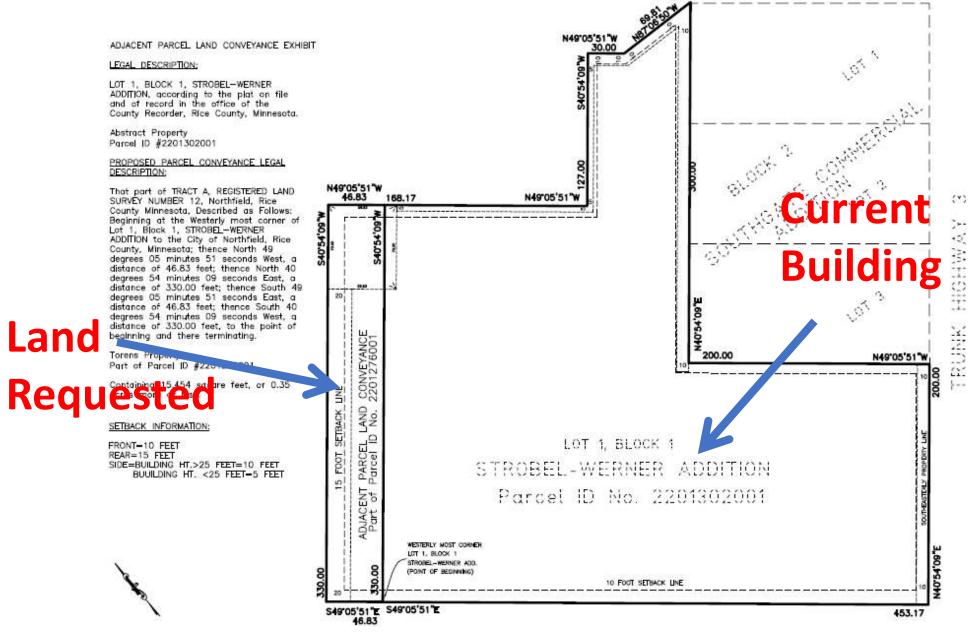
## Project Overview

- Aurora Pharmaceuticals
  - Locally owned and operated veterinary pharmaceutical manufacturing company
  - Located at 1196 Highway 3 South
  - Large employer of over 100 highly-skilled positions
  - National distributer of pharmaceuticals that maximize livestock and companion animal health
- Expansion Opportunity
  - Received approvals by FDA for new product
  - Need more manufacturing space (+20,000 square feet on site)
  - Acquisition of City-owned Land
  - Request for Business Subsidy (Tax Increment Financing)

#### Land Sale Process

- Request by developer
  - Acquire 0.35 acres of current city-owned parkland
  - Reconfigure drainage ponds
  - Maximize building footprint and adhere to LDC
  - Land primarily needed for LDC Set-back requirements
- Land Value
  - City Staff negotiated price with developer after City Attorney and local appraiser input
  - Arrived at a value of \$1.47/square foot (\$22,716)
  - Proceeds of sale will be directed to the city park fund





# Business Subsidy/Tax Increment Financing

- Project need for assistance
  - For project to occur in Northfield, major site improvements are required
  - Significant costs related to drainage reconfiguration, utilities, foundation and land acquisition
  - Project could occur elsewhere for cheaper (Received invitation from Atlanta, GA to relocate)
  - Over \$2 million project
- Tax Increment Financing
  - Economic Development TIF District (8-year duration)
  - Capture increment for major business expansions (i.e. manufacturing)
  - Current request set up for a "Pay-as-you-go;" no up-front financing requested, assistance with cash flow over the duration of the TIF
  - Project assistance with site improvements and land acquisition only (\$230,000)

## Schedule of Events

- EDA Loan Review Committee met July 18
  - Recommended approval of the Business Subsidy (TIF)
- Planning Commission held Public Hearing July 19
  - Approved land sale to be in conformance with Comp Plan
- EDA Board met July 26
  - Recommended Council approval of Business Subsidy (Economic Development TIF District)
- City Council to hold Public Hearing on September 4
  - Public Hearing for Sale of Land
  - Public Hearing for Business Subsidy

### Questions?